

## FULLY-PAID SECURITIES LENDING (FPL) PROGRAM FOR RETAIL CLIENTS

### FPL Account Request Form

Accountholder Name(s): If either of the below accounts is a joint account, both joint accountholders must sign this for	("you") RR Code:
Securities Account Number (CDN)*:	_
Securities Account Number (USD)*:	_
	(each, a "Securities Account")
* These accounts will be your designated "source" Securities Accounts for the Fully-Paid Securities Lending Program for Retail Clients offered by Natcan Trust Company. You may select a CDN account and/or a USD account in this form. However, if you select both, both accounts must share the same account "root number" (the six-digit identifier forming the first six digits of the account's number). If you wish to include other source accounts under different root numbers into the program as well, you must fill out a separate <i>FPL Account Request Form</i> for each account root number. For each account will be opened for each Securities Account included in the program, to provide you with information about securities loan transactions involving securities sourced from that account. Registered accounts (RRSP, RRIF, TSFA, RESP, RDSP, DPSP, etc.) are not eligible for participation in the program.	

You have indicated to [Insert IB Firm Name] ("we" or "us") your interest in participating in the fully-paid securities lending program for retail clients offered by Natcan Trust Company (respectively, the "Program" and "NTC"), an affiliate of National Bank Financial Inc. (through its National Bank Independent Network division, "NBIN", or our "Carrying Broker"). This form contains the essential appointments, authorizations, instructions, confirmations, acknowledgements and/or consents that you must provide in order to participate in the Program.

# YOU MUST CAREFULLY READ EACH OF THE FOLLOWING SECTIONS, AND MAKE SURE YOU UNDERSTAND THEM BEFORE SIGNING THE ATTESTATION AT THE END OF THIS FORM.

- 1. **Personal and Account Information.** You confirm that you have communicated to us any material changes to your personal or account information with respect to the Securities Accounts listed above, including any changes that might be relevant in assessing your eligibility or suitability for the Program as of the date indicated below.
- 2. Securities Available for Loan. You hereby authorize us to provide standing instructions on your behalf, authorizing the loan of any securities made available to the Program in your Securities Account, subject to any maximum account lending ratios or security exclusion instructions communicated by you at Appendix A of this form or via written instructions issued through us at any other time (collectively, your "Standing Instructions"). You are required to keep us informed of the securities you want excluded (or re-included) from the program as the composition of your account's portfolio changes over time.
- 3. Appointment of NTC as your Securities Lending Agent, Collateral Agent and Securities Intermediary for Collateral. You hereby appoint NTC as your securities lending agent, collateral agent and securities intermediary for collateral delivered under the Program. You specifically direct and authorize NTC:
  - <u>as securities intermediary</u>: with respect to the collateral account you will open with NTC (your "Collateral Account"), to receive collateral upon initiation of a loan, hold, manage and control such collateral for your benefit throughout the loan, record your entitlements with respect to such collateral, and redeliver collateral upon termination of the loan; and
  - <u>as securities lending agent and collateral agent</u>: pursuant to the Standing Instructions you have issued through us, to arrange for the loan of securities made available in your Securities Account from time to time at NTC's sole discretion, administer outstanding loans recorded in the FPL Account being opened for you, recall loans, and manage collateral recorded in your Collateral Account.
  - For the sake of clarity, NTC's authority and discretion is limited to its role as securities lending agent and collateral agent. You acknowledge that NTC is in no way acting in the capacity of a portfolio manager, nor providing advice as to the value of securities or as to the advisability of investing in, purchasing, selling or lending securities. You understand and acknowledge that NTC's authority and discretion under the Program authorizes it to: (a) negotiate lending fees, and initiate or recall securities loans on your behalf; and (b) evaluate, maintain, manage and control collateral delivered in exchange for the loan of your securities, and exercise on your behalf your rights and obligations with respect to such collateral,

all in accordance with the Securities Lending Agency Agreement signed by us on your behalf (the "SLAA") and the industry standard Global Master Securities Lending Agreement signed by NTC on your behalf (the "GMSLA") governing your securities

loans under the Program. You moreover specifically grant NTC the requisite authority to execute the GMSLA and any amendments thereto on your behalf. You acknowledge and agree that the GMSLA is binding upon both you and National Bank Financial Inc. (through its Financial Markets division) as the borrower of your loaned securities (the "**Borrower**"). Copies of the SLAA and GMSLA may be viewed by you at any time at <a href="https://www.nbin.ca/repositories/publicsite/pdf/SLAA.pdf">https://www.nbin.ca/repositories/publicsite/pdf/SLAA.pdf</a> and <a href="https://www.nbin.ca/repositories/publicsite/pdf/SLAA.pdf">https://www.nbin.ca/repositories/publicsite/pdf/SLA.pdf</a>.

- 4. Our Advisory Services and the SLAA. You hereby authorize us to execute the SLAA and any amendments thereto on your behalf, and you agree to be bound by its terms and conditions. You further authorize us to provide (upon your instructions or prior approval) all instructions, orders, notices, consents or confirmations on your behalf in connection with the Program and in relation to your Securities Account, FPL Account and Collateral Account. You understand and acknowledge that we (not our Carrying Broker nor NTC) are responsible for ensuring your securities lending activities under the Program are consistent with your investment objectives and suitable for you based on our know-your-client (KYC) and suitability assessments, as well as our knowledge of risks inherent to securities lending.
- 5. FPL Client Reports and Communications. You hereby authorize us to receive (on your behalf) loan transaction confirmation reports issued by the Borrower ("Confirmations"), monthly lending activity and collateral reports issued by NTC ("NTC Client Reports"), and any other notices or communications issued by NTC, copies of which we will promptly deliver to you (collectively, "FPL Client Reports and Communications"). A Confirmation report will be issued by the Borrower on any day on which one of the following activities has occurred with respect to your securities: loan initiation, lending fee rerate, loan recall or loan termination. Monthly NTC Client Reports will be issued by NTC, and will provide you with a consolidated view of all of your securities lending activities under the Program during that month, as well as the collateral credited to your Collateral Account with NTC as of the date of the report.
- 6. Consent to Electronic Delivery. You hereby consent to the electronic delivery of all FPL Client Reports and Communications, and acknowledge that although you are entitled to revoke this consent at any time, such revocation may make you ineligible for the Program. You acknowledge that you are providing your consent to electronic delivery of FPL Client Reports and Communications even if you may not have consented to electronic delivery with respect to the account statements and other communications issued with respect to your source Securities Account.
- 7. Agent Fees. The Borrower will pay you lending fees in connection with loans of your securities (the "Lending Fees"). You acknowledge that you will pay to NTC fees (the "Agent Fees") equal to a fixed percentage (50%) of these Lending Fees on any loan of your securities, as compensation for its services to you as securities lending agent, collateral agent and securities intermediary for collateral. Out of these Agent Fees, NTC will share a percentage with us as compensation for our responsibilities and the services we provide to you in connection with the Program. This percentage may vary throughout a calendar year (10%-20%), and is determined based on the cumulative year-to-date amount of Lending Fees paid by the Borrower under the Program on loan transactions in relation to which we have provided our services. You will retain the full remaining balance (50%) of such Lending Fees. Information regarding the dollar amount of Lending Fees and Agent Fees credited to or debited from your Securities Account (including any Agent Fees shared with us) will be provided in the account statements for your Securities Account, in your annual fees and compensation report, as well as the monthly NTC Client Reports we will deliver to you. Please contact us if you would like further details regarding the compensation we receive from NTC under the Program.
- 8. FPL Account and Account Statements. The purpose of the FPL Account is to provide you with information regarding your securities loan transactions, and to help you track which of your securities are currently on loan (from the time they are removed from your Securities Account until equivalent securities are returned to your Securities Account). This information will be incorporated into the account statements for your Securities Account on a monthly basis, and will also be provided to you on a daily basis via the Confirmations described above.
- 9. Consent to Sharing of Information. You hereby expressly consent to the collection, use and disclosure of your personal information and account information relating to your Securities Account, FPL Account and Collateral Account (collectively, your "Information") by and between us, our Carrying Broker, NTC and their respective affiliates or agents for the sole purposes of the services provided to you under the Program by each such party. This consent will remain valid for as long as you participate in the Program, but you may withdraw or restrict this consent at any time upon thirty (30) days' written notice to us. We are responsible for notifying our Carrying Broker and NTC on your behalf of the withdrawal or restriction of your consent. However, you acknowledge that such withdrawal or restriction may limit or preclude our Carrying Broker's and NTC's ability to provide their services under the Program.
- 10. Withdrawal from the Program. If you wish to withdraw your participation from the Program, you must notify us as soon as possible. We are responsible for providing fifteen (15) days prior written notice of your withdrawal to our Carrying Broker and NTC. You acknowledge and agree that despite your withdrawal from the Program, NTC and our Carrying Broker may need to retain in their records or archives certain Information collected and used for the purposes of the Program, in order to comply with applicable regulatory and internal compliance record-keeping requirements and obligations.
- 11. Independent Tax Advice. You confirm that you have sought or will seek independent counsel regarding the tax consequences of participating in the Program. You acknowledge that neither we, NTC nor our Carrying Broker provide tax, legal or accounting advice, and that you solely are responsible for assessing the tax impacts of your participation in the Program.

- 12. No CIPF Coverage. You acknowledge that the Canadian Investor Protection Fund ("CIPF") does not provide coverage with respect to securities loan transactions, and that your securities therefore will not be protected by CIPF while on Ioan. An FPL Account is neither a "securities account" nor a "customer" account within the meaning of CIPF's coverage policy. Loaned securities shown in your FPL Account are not held by us or your Carrying Broker for your accounts while on Ioan. Your sole protection with respect to Ioaned securities will be your entitlements to the collateral held for you benefit by NTC as your agent and securities intermediary under the GMSLA, and NTC's indemnity under the SLAA.
- 13. SLAA and Information and Risk Disclosures. You confirm that we have explained to you the risks inherent to securities lending and your rights and obligations under the SLAA; and that you have carefully read and understood the Natcan Fully-Paid Securities Lending Package for Retail Clients provided to you with this FPL Account Request Form, and accept the risks disclosed in that document as well as all other risks inherent to securities lending described to you by us. You further confirm that you have either read and understood the SLAA signed on your behalf by us or have been informed of your right to request a copy thereof and have waived that right. In either case, you hereby accept and agree to be bound by the terms and conditions of SLAA, a copy of which can be viewed by you at any time at <a href="https://www.nbin.ca/repositories/publicsite/pdf/SLAA.pdf">https://www.nbin.ca/repositories/publicsite/pdf/SLAA.pdf</a>.

IN SIGNING BELOW, YOU ATTEST THAT YOU HAVE READ, UNDERSTOOD AND ACCEPTED EACH OF SECTIONS OF THIS FORM, AND REQUEST THAT AN FPL ACCOUNT BE OPENED FOR THE PURPOSES OF YOUR PARTICIPATION IN THE PROGRAM.

YOU ALSO ATTEST THAT <u>YOU ACCEPT ALL OF THE RISKS INHERENT TO SECURITIES</u> <u>LENDING</u> AS DESCRIBED BY US, AS WELL AS IN THE NATCAN FULLY-PAID SECURITIES LENDING PACKAGE FOR RETAIL CLIENTS.

Accountholder (or Authorized Representative) Name	Accountholder (or Authorized Representative) Name
Signature	Signature

For individuals: If any of the Securities Accounts designated in this form are joint accounts, both joint accountholders must sign this form.

For legal entities: If you are signing on behalf of a legal entity accountholder, you certify that you are a duly authorized representative of the Accountholder with respect to each of the appointments, authorizations, instructions, confirmations, acknowledgements and/or consents contained in this form.

### Date

For internal use	only (Branch	Manager approval)
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Name & Title:

Signature:

#### APPENDIX A

# SECURITIES TO BE EXCLUDED FROM FULLY-PAID SECURITIES LENDING PROGRAM FOR RETAIL CLIENTS

Securities Account Number	Security Name	CUSIP	Symbol

## MAXIMUM ACCOUNT LENDING RATIO

Maximum percentage of assets available for loan per account (based on daily total \$ market value of all account assets)

Securities Account Number	Maximum limit (%)

Dated as of: \_\_\_\_\_

Accountholder(s) or Authorized Representative (If any of the Securities Accounts listed above are joint accounts, both joint accountholders must sign this Appendix A)

Name:	Signature:
Name:	Signature: